

**MCKINNEY INDEPENDENT SCHOOL DISTRICT
 PROPOAL SUMMARY
 RFP2007-391 HVAC EQUIPMENT, PARTS & SUPPLIES**

COMPANY NAME	EQUIPMENT DISCOUNT	PARTS DISCOUNT	SUPPLIES DISCOUNT
Air Conditioning Innovative Solutions, Inc.	12%	12%	12%
Baker Distributing Company	50%	50%	50%
Barsco	50%	50%	50%
Bartos Industries	25%	25%	25%
Groom & Sons Hardware		20%	20%
ISI Commerical Refrigeration L P	Varies by Manufacturer	Varies by Manufacturer	Varies by Manufacturer
Lennox Industries Inc	Up to 60% or Bid Price Per Job	60%	60%
Trane - Texas-Oklahoma		30-48%	